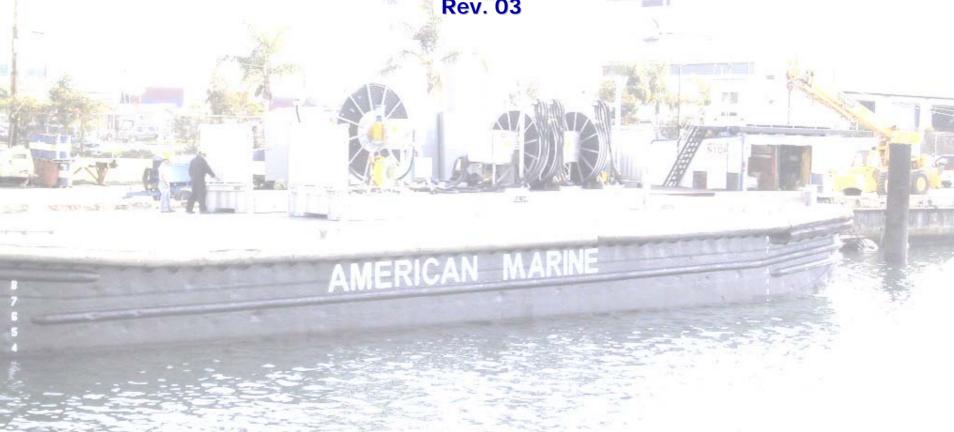
Cavotec Alternative Maritime Power supply-Shore to ship supply

AAPA Engineering Jacksonville January 11th 2006 Rev. 03



By Ottonel Popesco: COO Cavotec Group





How we are organised

Global Presence

Manufacturing "Centres of Excellence"

Cavotec Alfo - Germany

Cavotec Connectors - Sweden

Cavotec Fladung - Germany

Cavotec RMS - France

Cavotec Specimas - Italy

Cavotec Gantrex - Canada

Cavotec Micro-control - Norway

Local Manufacturing Units

Cavotec - Australia

Cavotec - China

Cavotec MoorMaster - Germany

Cavotec - Sweden

Cavotec - USA



Totally 27 Operational Companies

Cavotec Global Sales Network

Cavotec Australia

Cavotec Benelux

Cavotec Chile

Cavotec China

Cavotec Denmark

Cavotec Finland

Cavotec France

Cavotec Gantrex USA

Cavotec Gantrex Mexico

Cavotec Germany

Cavotec Italia

Cavotec India

Cavotec Latin America

Cavotec Middle East

Cavotec Norway

Cavotec Russia

Cavotec Singapore

Cavotec Gantrex South Africa

Cavotec Sweden

Cavotec United Kingdom

Cavotec USA





Where we work

Ports & Maritime



Radio remote controls

Panzerbelt



Azipod type





Motorised Cable Reels







Update August 4th 2005

CavotecAMP Systems

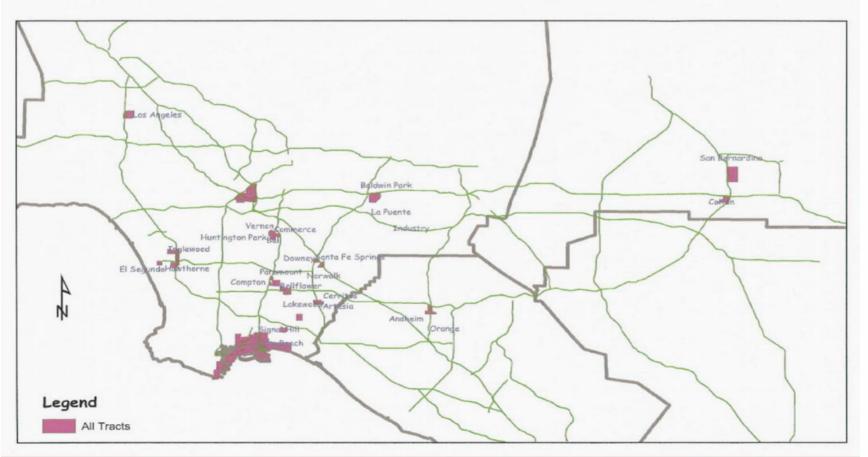
Solutions for the shore connection
Why?





Cancer

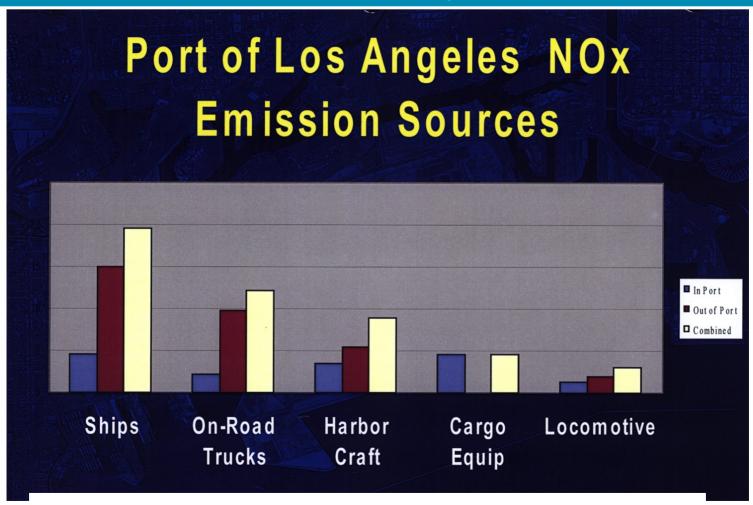
Census Tracts with a Cancer Risk of 1,500/million







Pollution Surveys



Source: By courtesy of the Port of Los Angeles





Pollution in Baltic Sea

MEMORANDUM OF UNDERSTANDING
ON SUSTAINABLE PORT AND MARITIME POLICY
IN THE BALTIC SEA REGION









The Solution

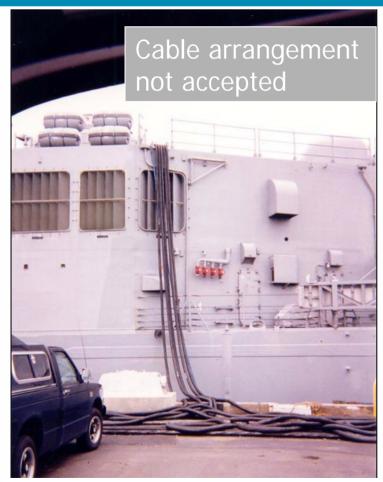
The alternative is to electrically power the ships when docking.

The Cavotec Group now has more than 18 years of experience in this matter and is involved in sales and the development for shore-to-ship electrical power supply.





Technical challenges



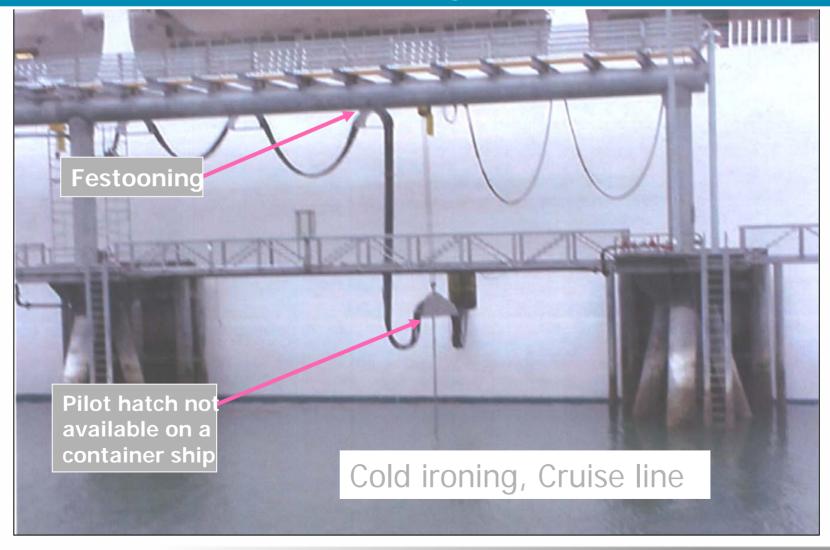








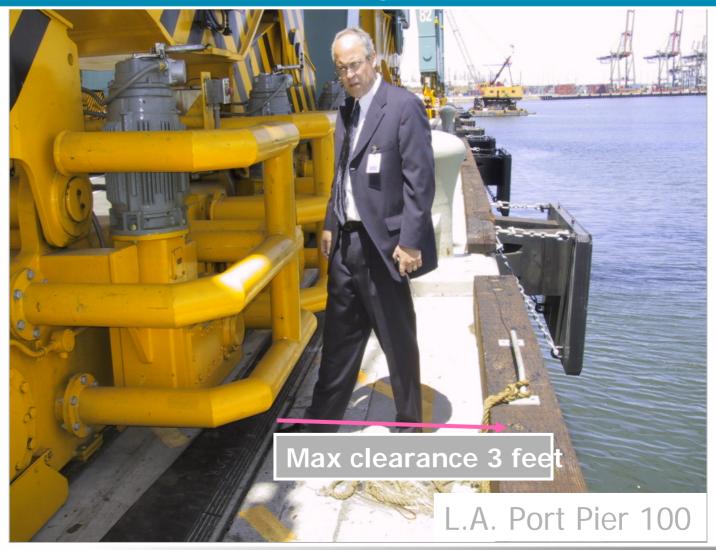
Technical challenges







Technical challenges







Ports in California

US West Coast shore electrical connections











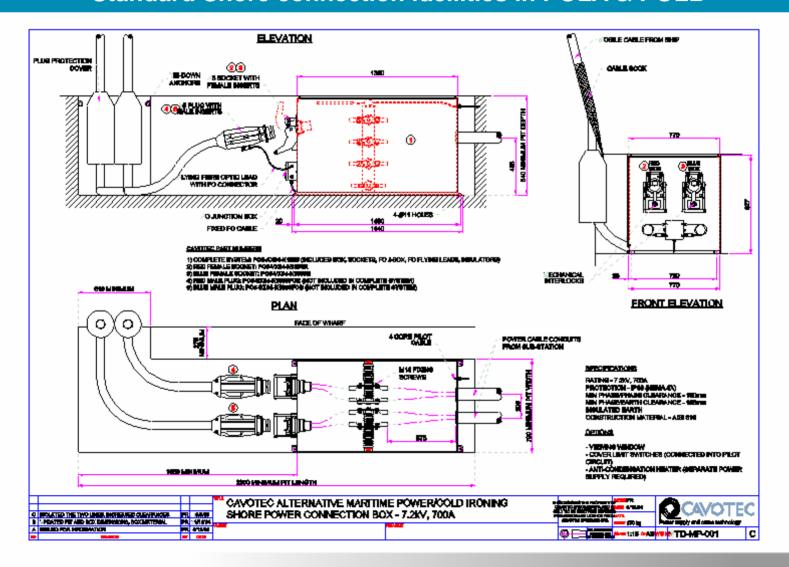
Shore connection facilities in POLA







Standard Shore connection facilities in POLA & POLB







Shore Connection Solutions for Shipping Lines

- Barge System
- Fully Ship Integrated System
- Semi Fixed Container(s)
- All in One Removable Container
- Shore based system





Barge System

Barge system

All equipments for the shore connection:

- •HV and LV Cable Management System
- Transformer
- Switchgear

are installed on a barge floating close to the ship during the docking

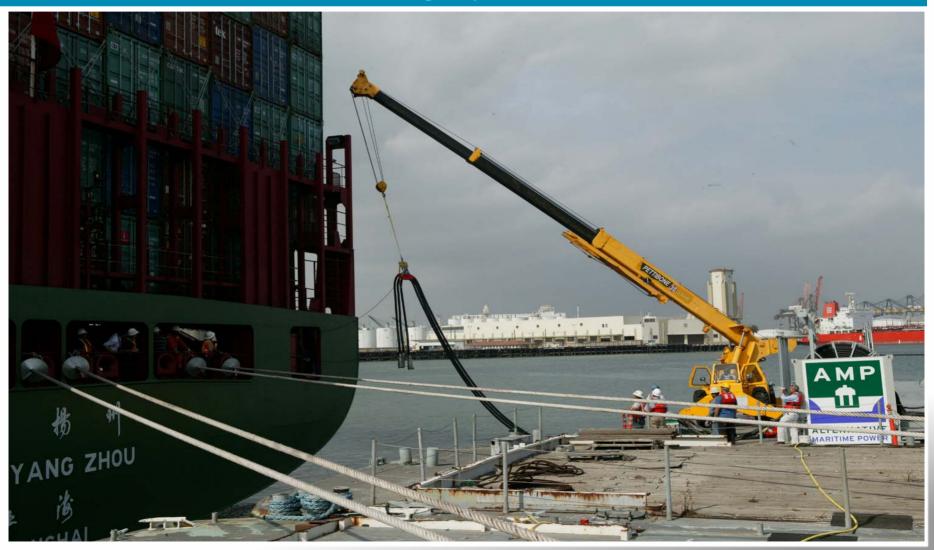




























Barge System

Advantages of Barge System

1. Minimal modifications of ship design are required

Disadvantages of Barge System

- 1. Only one ship per barge
- 2. Labor intensive to connect and disconnect
- 3. Few safety features
- 4. Extremely expensive





Fully Ship Integrated System

Fully Ship Integrated System

All equipments for the shore connection:

- Cable Management System
- Shore connection panel
- Transformer (for LV ships)
- Shore incoming panel are integrated in the ship design





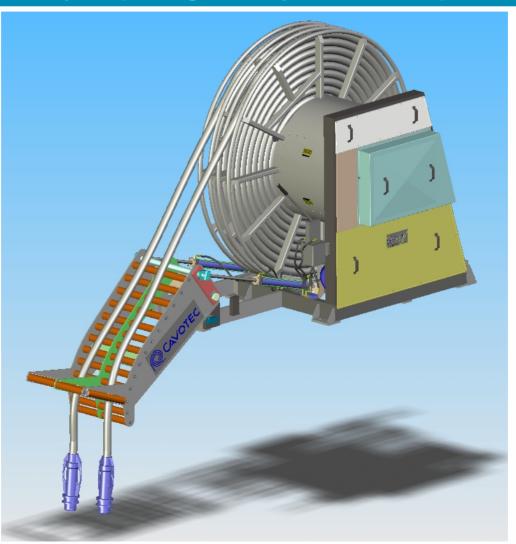
Fully Ship Integrated System: Concept







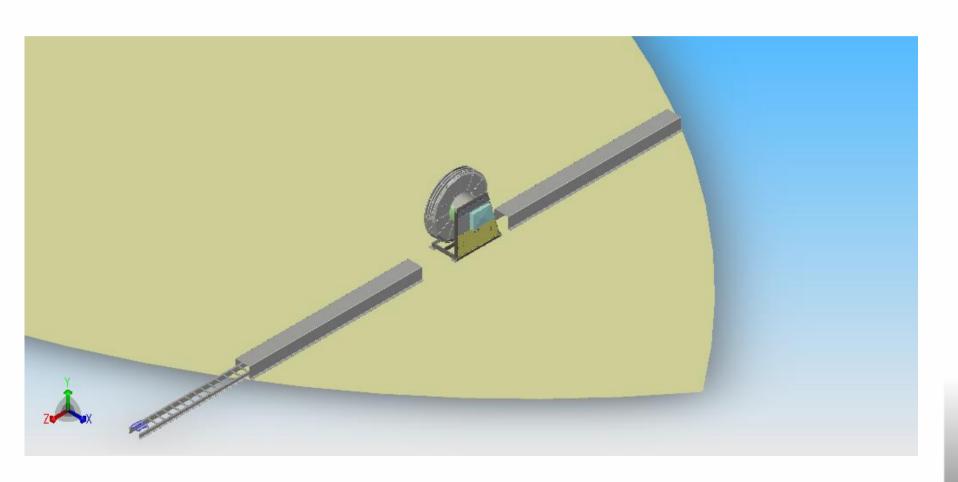
Fully Ship Integrated System: Concept







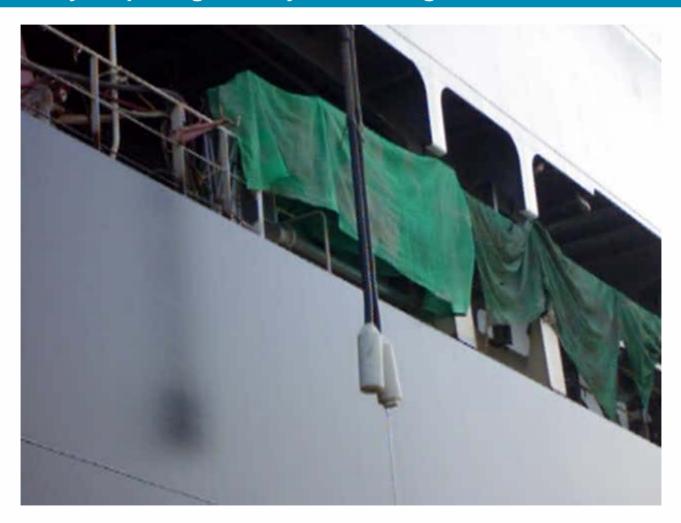
Fully Ship Integrated System: Concept







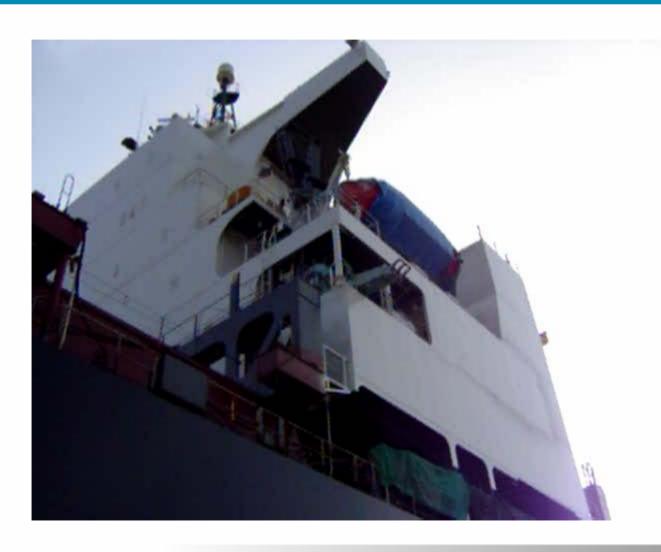
Fully Ship Integrated System: Evergreen Hatsu Marine







Fully Ship Integrated System: Evergreen Hatsu Marine







Fully Ship Integrated System: NYK Atlas







Fully Ship Integrated System: NYK Atlas







Fully Ship Integrated System: NYK Atlas







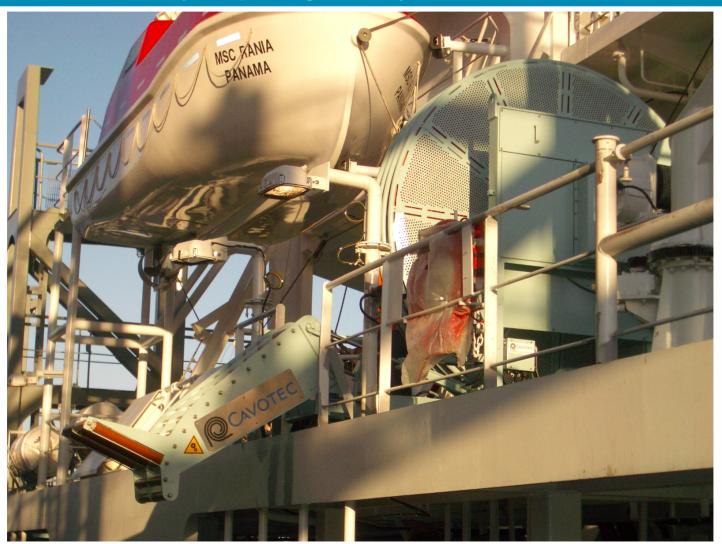




































Fully Ship Integrated System

Advantages of Integrated System

- 1. All the components of the AMP system are located in appropriate environments.
- 2. Safety levels are increased as there are no temporary connections or trailing cables.
- 3. Reliability of the system is maximized.
- 4. There no loss in loading capacity
- 5. Connection time to the shore electricity is minimized.
- 6. Cheapest solution for New buildings
- 7. The vast majority of Shipping Lines are adopting a fully integrated system

Disadvantages of Integrated System

- 1. The AMP system is not easily removable and transferable to another vessel.
- 2. Decision to fit AMP must be made in early stage of ship construction.





Semi Fixed Container(s)

Semi Fixed Container(s)

Electrical equipments for the shore connection:

- Shore connection panel
- Transformer (for LV ships)

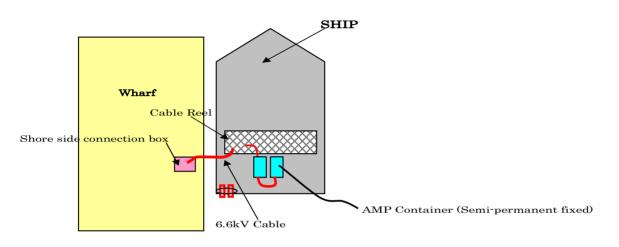
are installed in one or two containers fix on board of the ship

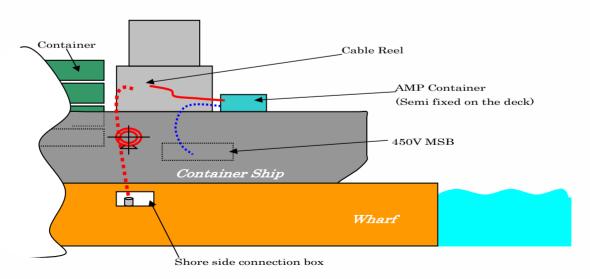
Cable Management System can be installed on the ship or with the electrical equipment in the container(s)





Semi Fixed Container(s)



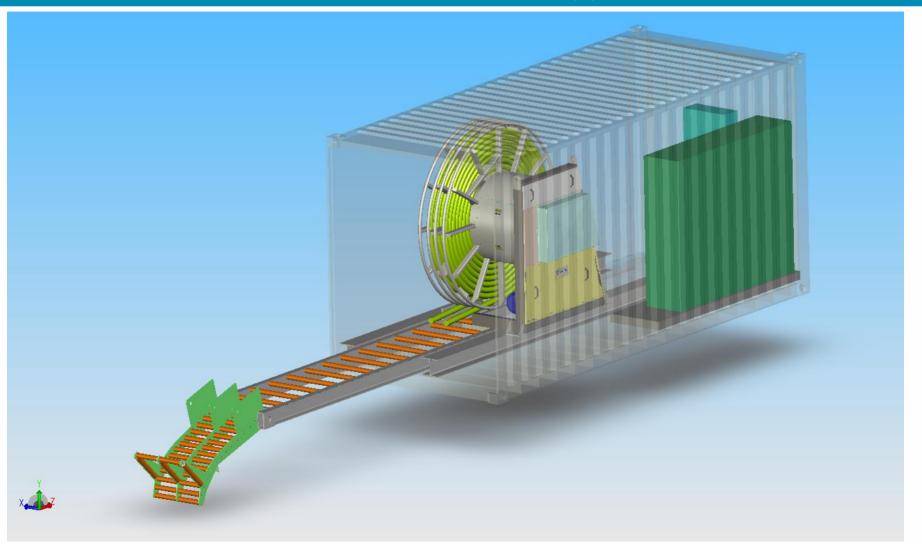


Over





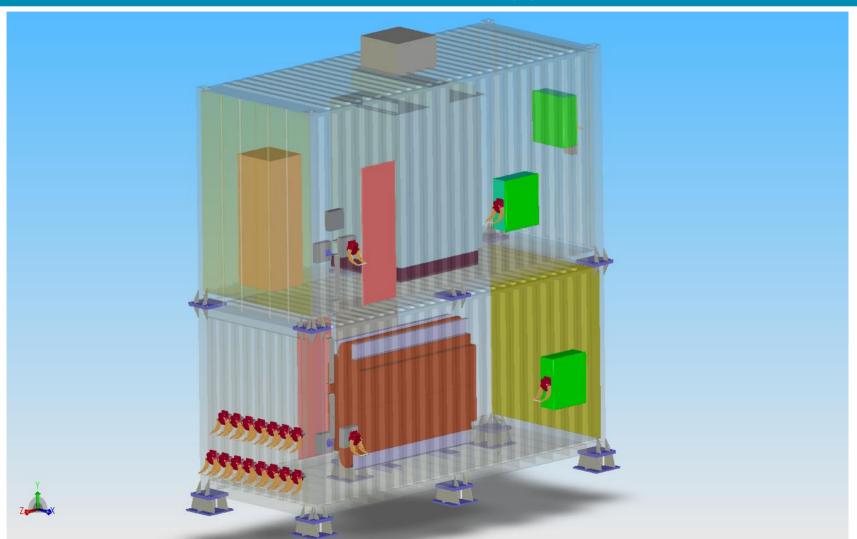
Semi Fixed Container(s)







Semi Fixed Container(s)







Semi Fixed Container(s)

Advantages of Semi Fixed Containers System

- 1. Cheapest solution in case of old-ship refurbishment
- 2. The equipment can be transferred to another vessel in the event of the routing of the ship changing (every 2/3 years if needed)

Disadvantages of Semi Fixed Containers System

- An AMP container system is required for each ship and an AMP system in a container (fitted with all necessary, lights heating, A/C, fire protection and detection systems and safety devices).
- 2. All the equipment including sensitive items such as VCB's are located in an area where there are likely to be adverse environmental conditions
- 3. New re-classification of the ship is needed.





All in One Removable Container

All in One Removable Container

All equipments for the shore connection:

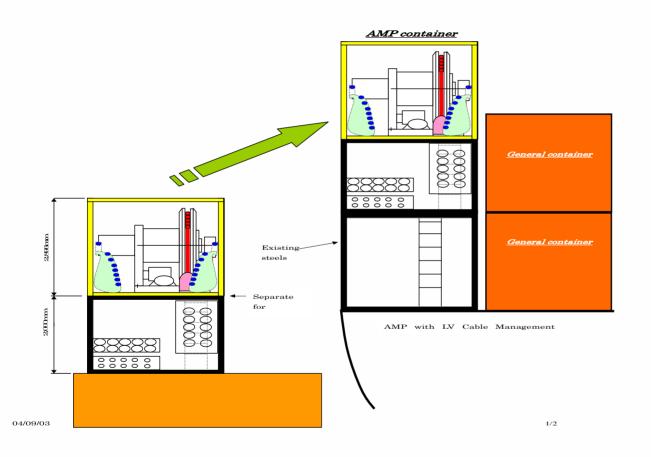
- Cable Management System
- Shore connection panel
- Transformer (for LV ships)
- Shore incoming panel

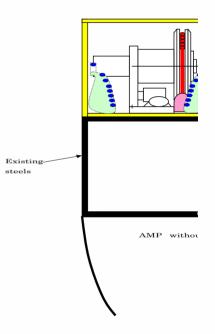
are installed in a container that will be stored in the Port and it will be loaded on the ship during the mooring





All in One Removable Container



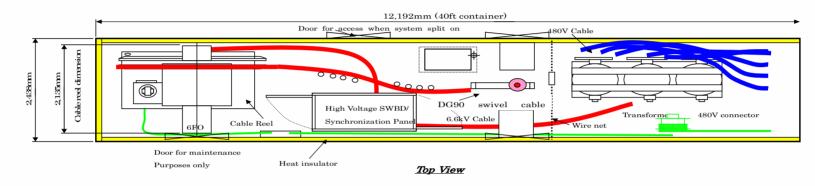


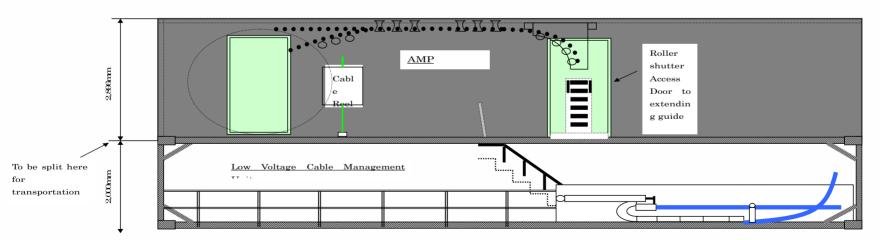




All in One Removable Container

Cavotec AMP Mobile Container









All in One Removable Container







All in One Removable Container

Advantages of All in One Removable Container System

- 1. Small investment if amortized over fleet of ships
- 2. Can be placed on any ship equipped for shore connection

Disadvantages of All in One Removable Container System

- 1. Time consuming to connect(1 hour)
- 2. There may also be delays in bringing the AMP container to the ship which will lengthen the time running the diesel generators.
- 3. Many items such as Circuit Breaker/Transformer will not tolerate shock loads when lifted
- 4. Ship crew will be needed to handle the AMP container and to couple the container to the ship electrical system.
- 5. At the present time Cavotec is working with only 1 shipping line for this solution.











Shore connection system

Advantages of Shore based system

1. Cheap solution for shipping lines(1 fixed unit for many ships)

Disadvantages of Shore based system

- 1. No space on shore for the AMP system
- 2. Labor intensive for connection





Which solution?

For Newbuildings and for ships where design permits the implementation, the fully ship integrated system is preferable. Lower cost and higher reliability make this solution the most convenient.

For old-ship refurbishment or when it is possible a short term re-routing of the ship, a semi-fixed container system would be appropriate.

The All in One Removable Container System may only be appropriate where the shipping line also owns / operates the berth. Open questions remain about responsibility and time needed to connect the ship to the shore.

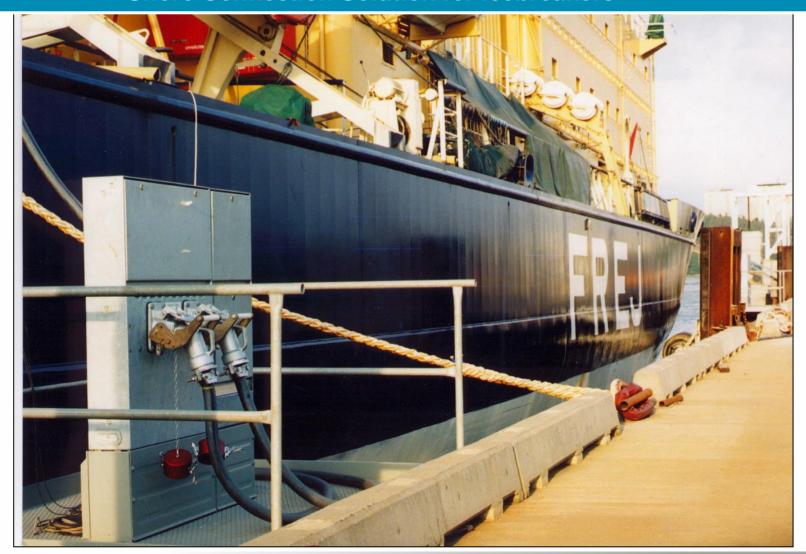
The barge system has to be consider as an emergency solution. It has no advantages in cost saving or operation time

The shore based is most suitable for tankers and cruise lines





Shore Connection Solution for icebreakers







Shore Connection Solution for US Cost Guard







Shore Connection Solution for Ferries







Shore Connection Solution for Aircrafts





For aircrafts
Shore Power
Supply is a
standard. Ships
will follow

Cavotec Connector 2 x 260A





References

References with orders for AMP for container terminals up to date, January 10th, 2006

- NYK Japan
- •CSL China
- Peter Dohle Germany
- NSB-Conti Germany
- Evergreen Taiwan
- MSC Switzerland
- CP Offen Germany for P&O
- Patjens Germany for P&O
- Yang Ming Taiwan
- **•B & N Transocean Finland**

Total 61 container ships delivered or on order with AMP